



# Sponsorship and Exhibition Opportunities

## THE CONFERENCE

Under the heading 'The Whey Forward', the 11th International Whey Conference (IWC2024) in Dublin is set to fuel the energy and enthusiasm of the whey sector around the globe.

IWC2024 will provide a unique forum to bring everyone involved in whey processing together from around the world for an interactive dialogue – a high level platform to get the latest global insights into all business relevant aspects of whey production, processing and applications.

IWC 2024 in Dublin is designed as the knowledge and experiences exchange conference for the global whey business community and scientists worldwide. Next to knowledge excellence, we have set up the conference with a clear priority for networking and interaction between all participants.

The thematic focus points for the 11th International Whey Conference (IWC2024) are nutrition, markets, technology, sustainability, future applications, the regulatory and policy environment and our whey communications.

## TOPICS INCLUDE

The thematic areas for the 11th International Whey Conference (IWC2024) conference are:

- Next generation Whey – Nutrition & Ingredients
- Global Whey Markets
- Technology
- Sustainability
- Applications
- Regulations & Policy
- Communications

Supported by



Organised by



Supporting Publications





INFORMATION

RAISE YOUR PROFILE

An extensive network of scientists in academia, business and government is being targeted to generate a highly qualified global audience.

The **International Whey Conference 2024** will bring together leaders from industry and academia to exchange and share their experiences, present research results, explore collaborations and to spark new ideas, with the aim of developing new projects and exploiting new technology.

USE YOUR PRESENCE AT IWC2024 TO:

- launch new products and highlight existing ones
- increase brand awareness and elevate your company profile in the colloids community
- network with specialists, seek international partners and form new alliances
- increase visibility in focused markets
- communicate your message to a highly qualified scientific and expert community
- build relationships for the future
- attract new talent and strengthen partnerships
- generate sales leads and educate the market

For further information on sponsorship and exhibition opportunities please contact:

**Joe Hames**

Head of Conference Sales

Elsevier, The Boulevard, Langford Lane, Kidlington, Oxon, OX5 1GB

Tel: +44 (0)7913 292 038 | E-mail: j.hames@elsevier.com

PLATINUM SPONSOR	€ 30,000	<ul style="list-style-type: none"> <li>▪ Company acknowledgement on all official conference support signs, program, conference website and on all marketing collateral</li> <li>▪ Special recognition on the conference website</li> <li>▪ Complimentary registration for 5 delegates</li> <li>▪ Complimentary 6x2m shell scheme booth</li> <li>▪ One set of promotional materials to be handed out at registration</li> <li>▪ A complimentary meeting room</li> <li>▪ Your logo on all delegate badges</li> <li>▪ A complimentary full page advertisement in the program</li> <li>▪ Option to brand specific portions of the meeting, including 3 of the following:                             <ul style="list-style-type: none"> <li>• Welcome reception • Coffee break</li> <li>• Lunch break • Congress bags • Satellite symposia</li> <li>• Poster award • Lanyards • Conference app</li> </ul> </li> </ul>	MARKET PLACE EXHIBITION
	€ 12,500	<ul style="list-style-type: none"> <li>▪ Company acknowledgement on all official conference support signs, program and on all marketing collateral</li> <li>▪ Special recognition on the conference website</li> <li>▪ Complimentary registration for 3 delegates</li> <li>▪ Complimentary 3x2m shell scheme booth</li> <li>▪ One set of promotional materials to be handed out at registration</li> <li>▪ Option to brand specific portions of the meeting, including 1 of the following:                             <ul style="list-style-type: none"> <li>• Coffee break • Lunch break</li> <li>• Satellite symposia • Poster award • Conference app</li> </ul> </li> </ul>	
SILVER SPONSOR	€ 20,000	<ul style="list-style-type: none"> <li>▪ Company acknowledgement on all official conference support signs, program and on all marketing collateral</li> <li>▪ Special recognition on the conference website</li> <li>▪ Complimentary registration for 4 delegates</li> <li>▪ Complimentary 3x2m shell scheme booth</li> <li>▪ One set of promotional materials to be handed out at registration</li> <li>▪ A complimentary full page advertisement in the program Option to brand specific portions of the meeting, including 2 of the following:                             <ul style="list-style-type: none"> <li>• Welcome reception • Coffee break • Lunch break</li> <li>• Congress bags • Satellite symposia • Poster award</li> <li>• Conference app</li> </ul> </li> </ul>	<p>The marketplace will house an interactive exhibition running alongside the conference providing you with the opportunity to network with the delegates, demonstrate your products, generate new sales leads and raise your profile within the scientific community.</p> <p>All conference catering and poster boards will also be housed in the Marketplace providing ample exposure for exhibitors. The exhibition package includes the listing of your logo and company name, short description and link on the conference website and program booklet.</p> <p>The following options are available:</p> <p>Table top (2m table top exhibition stand, including complimentary exhibition pass for 1 person) <b>€ 4,000</b></p> <p>Shell scheme booth 3x2m <b>€ 8,000</b> (Including complimentary registration for 1 delegate)</p> <p>Shell scheme booth 6x2m <b>€ 12,000</b> (Including complimentary registration for 2 delegate)</p>



**ADDITIONAL SPONSORSHIP OPPORTUNITIES**

Promotion exposure for our sponsors includes: ■ Listing of your company name and logo in the program booklet  
 ■ Listing of your logo and company name, short description and link through to your company website on the conference website

See below for additional specific benefits and exposure

<b>BRANDING AND VISIBILITY</b>	<p><b>DELEGATE BAG</b> Two spaces available € 12,000                  Have your company logo on the highly valued delegate bag. Used long after the event this will ensure long lasting visibility for your company.</p> <ul style="list-style-type: none"> <li>■ Complimentary registration for 2 delegate</li> </ul> <p><b>LANYARDS</b> Three spaces available € 10,000                  Your company logo on the woven conference lanyard given to each delegate and worn throughout the conference.</p> <ul style="list-style-type: none"> <li>■ Complimentary registration for 2 delegate</li> </ul> <p><b>REGISTRATION DESK</b> Exclusive € 6,600                  Your company logo on poster and signage at the registration desk</p> <ul style="list-style-type: none"> <li>■ Your company logo on pens distributed at the conference</li> <li>■ Complimentary registration for 2 delegate</li> </ul> <p><b>OUTDOOR CONFERENCE FLAG SIGNAGE</b> Five spaces available € 4,000 / FLAG                  Your company logo on the conference flags which will be positioned outside the entrance to Whey 2024.</p>	<p><b>CHARGING STATION</b> Exclusive € 4,000                  Located in a booth within the exhibit hall, the popular table top Charging Station will provide attendees with the facility to charge their cell phones, tablets or lap tops during the day. This packages offers sponsors signage on three sides of the table, plus the opportunity to add your own 'pull up banners to the space provided. (attendees use the facility at their own risk).</p> <ul style="list-style-type: none"> <li>■ Complimentary registration for 1 delegate</li> </ul> <p><b>DELEGATE BAG INSERT</b> € 1,200                  Your promotional material can be inserted into each delegate bag given to participants on site. This applies to light weight materials only – books etc. will not be inserted into delegate bags, but are more appropriate for literature displays. Materials should be sent to the Project Lead in time for insertion - specific dates and quantities will be provided on application.</p> <p><b>ROVING MICROPHONE SIGNS</b> € 6,000 Two spaces available                  Your company logo on the sign that is held by each person manning the roving microphones used in all sessions.</p> <ul style="list-style-type: none"> <li>■ Complimentary registration for 2 delegates.</li> </ul>	<p><b>CONFERENCE APP</b> Exclusive <b>CONTACT US</b>                  Sponsor Elsevier's conference App, available on all Android and iOS devices. Your company logo will be displayed prominently on the app.</p> <ul style="list-style-type: none"> <li>■ Details of the program and speakers</li> <li>■ Abstracts of all the talks and posters</li> <li>■ Presentation and Poster files</li> <li>■ Information on exhibitors and sponsors</li> <li>■ Conference floor plans</li> <li>■ Allows participants to plan what presentations to attend, add notes to the program, make lists via the To Do feature and add custom tags to presentations and exhibitors.</li> </ul> <p><b>PLENARY ROOM SPONSOR</b> Exclusive € 15,000                  Sponsor the main plenary room</p> <ul style="list-style-type: none"> <li>■ Delegate bag insert</li> <li>■ Complimentary registration for 2 delegates</li> </ul>
	<b>NETWORKING OPPORTUNITIES</b>	<p><b>WELCOME DRINKS RECEPTION</b> € 11,000 Two spaces available                  Opportunity to give a short address at the beginning of the reception</p> <ul style="list-style-type: none"> <li>■ Your company logo on available paraphernalia (eg napkins, doilies etc)</li> <li>■ Your company logo on A1 sized foam-backed posters positioned around the reception area</li> <li>■ One set of promotional materials to be handed out at registration</li> <li>■ Complimentary registration for 2 delegates</li> </ul> <p><b>COFFEE BREAK</b> Two spaces per break € 4,500                  Sponsorship of one of the Conference Coffee</p> <ul style="list-style-type: none"> <li>■ Your company logo on available paraphernalia (eg. napkins, doilies etc)</li> <li>■ Your company logo on A1 sized foam-backed posters where the breaks will be taking place</li> <li>■ Complimentary registration for 1 delegate</li> </ul>	<p><b>POSTER AWARD</b> Exclusive € 4,500                  An opportunity to brand the award for best poster</p> <ul style="list-style-type: none"> <li>■ Complimentary registration for 1 delegate</li> </ul> <p><b>LUNCH SESSION</b> Two spaces per lunch € 6,500                  Sponsorship of one of the Conference Lunches</p> <ul style="list-style-type: none"> <li>■ Opportunity to give a short address at the beginning of the lunch</li> <li>■ Your company logo on available paraphernalia (eg. napkins, doilies etc)</li> <li>■ Your company logo on A1 sized foam-backed posters where the lunch will be taking place</li> <li>■ One set of promotional materials to be handed out at registration</li> <li>■ Complimentary registration for 2 delegates</li> </ul> <p><b>SATELLITE SYMPOSIA</b> <b>CONTACT US</b>                  Give a scheduled 60 minutes client-based case study (normally planned around the lunch break) to conference delegates.</p> <ul style="list-style-type: none"> <li>■ Complimentary registration for 1 delegate</li> </ul>
<b>SPONSORED WEBINAR</b>		<p><b>CONTACT US</b></p> <p>Webinars are live multimedia presentations that allow a presenter to truly engage and interact with a large scientific audience online. This an excellent opportunity to sponsor free access to a live or recorded webinar on a topic directly related to the meeting and benefit from marketing exposure before and during the event. This sponsorship will give you the possibility to:</p> <ul style="list-style-type: none"> <li>■ Create your own custom environment and exclusive audience participation</li> <li>■ Target registered delegates and many other professionals aligned with your business</li> <li>■ Create complimentary coverage of a key topic that fits with your product or market objectives</li> <li>■ Create maximum impact and increase your profile immediately before or after the event.</li> </ul> <p>The webinar would be hosted on the conference website and would remain there until the end of meeting for anyone to download. The package includes marketing, traffic and campaign management as well as a complimentary registration for 1 delegate.</p>	
	<b>SPONSORED ONLINE CONFERENCE</b>	<p><b>CONTACT US</b></p> <p>IWC2024 has developed an online conference offering, allowing delegates from all over the world to access free of charge presentations online. The online conference allows an extended audience to hear the latest research developments from top international speakers, extending your marketing reach beyond the physical delegate base.</p> <p>Sponsor an online counterpart to the physical event and enjoy unique benefits:</p> <ul style="list-style-type: none"> <li>■ Achieve significant brand exposure. Your logo is included in all event promotions.</li> <li>■ Extend your audience reach and broadcast your message to an unprecedented number of researchers worldwide.</li> <li>■ Capture qualified leads and gain important insights about the targeted audience.</li> <li>■ Demonstrate thought leadership and expertise.</li> <li>■ Archive conference material and make your conference stand out for months after the physical event.</li> <li>■ Online conference will also be communicated to the participants of the physical conference, increasing your exposure and branding.</li> </ul> <p>The package includes marketing, traffic and campaign management as well as a complimentary registration for 1 delegate.</p>	



## SPONSORSHIP AND EXHIBITION ORDER FORM

### 1. YOUR DETAILS

Company contact name for correspondence

Title (Prof. Dr. Mr. Ms.)	First Name
Surname	
Job Title	
Organization	
Address	
State/Country	
Post/Zip Code	
Tel	Fax
Email	

### 2. ORDER DETAILS

- |                                                     |          |
|-----------------------------------------------------|----------|
| <input type="checkbox"/> EXCLUSIVE PLATINUM SPONSOR | € 30,000 |
| <input type="checkbox"/> GOLD SPONSOR               | € 20,000 |
| <input type="checkbox"/> SILVER SPONSOR             | € 12,500 |

### EXHIBITOR OPPORTUNITIES

- |                                                  |          |
|--------------------------------------------------|----------|
| <input type="checkbox"/> Table top               | € 4,000  |
| <input type="checkbox"/> Shell scheme booth 3x2m | € 8,000  |
| <input type="checkbox"/> Shell scheme booth 6x2m | € 12,000 |

### ADDITIONAL SPONSORSHIP OPPORTUNITIES

#### BRANDING AND VISIBILITY

- |                                                          |            |
|----------------------------------------------------------|------------|
| <input type="checkbox"/> Delegate bag                    | € 12,000   |
| <input type="checkbox"/> Lanyards                        | € 10,000   |
| <input type="checkbox"/> Registration desk               | € 6,600    |
| <input type="checkbox"/> Charging station                | € 4,000    |
| <input type="checkbox"/> Delegate bag insert             | € 1,200    |
| <input type="checkbox"/> Conference app                  | Contact Us |
| <input type="checkbox"/> Outdoor conference flag signage | € 4,000    |
| <input type="checkbox"/> Roving microphone signs         | € 6,000    |
| <input type="checkbox"/> Plenary room sponsor            | € 15,000   |

#### NETWORKING OPPORTUNITIES

- |                                                      |            |
|------------------------------------------------------|------------|
| <input type="checkbox"/> Welcome drinks reception    | € 11,000   |
| <input type="checkbox"/> Coffee break                | € 4,500    |
| <input type="checkbox"/> Poster Award                | € 4,500    |
| <input type="checkbox"/> Lunch session               | € 6,500    |
| <input type="checkbox"/> Gala dinner                 | € 15,000   |
| <input type="checkbox"/> Satellite symposia          | Contact Us |
| <input type="checkbox"/> Workshop                    | € 10,000   |
| <input type="checkbox"/> Sponsored webinar           | Contact Us |
| <input type="checkbox"/> Sponsored online conference | Contact Us |

### 3. HOW TO PAY

Please note that all figures are subject to VAT at the prevailing rate

Total amount payable €

- I will arrange a bank transfer to Elsevier Ltd, please send me the payment details

### 4. SIGN AND DATE THE FORM

I have read and agree to abide by the payment and cancellation terms as outlined below, and I understand that this form confirms my booking. I accept that from now on charges will be imposed for cancelled bookings, and that up to the full fee will be payable:

Signature Today's Date

### 5. RETURN TO

#### Joe Hames

Head of Conference Sales

Elsevier, The Boulevard, Langford Lane, Kidlington, Oxon, OX5 1GB

Tel: +44 (0)7913 292 038

E-mail: [j.hames@elsevier.com](mailto:j.hames@elsevier.com)



#### TERMS AND CONDITIONS OF BOOKING:

- Acceptance of applications for table-top exhibits or sponsorship is at the discretion of the organisers.
- Cancellations: If you find it necessary to cancel your exhibition or sponsorship package, please notify in writing the contact person in 5. by recorded delivery letter service. Cancellation more than 91 days prior to the first open day of the conference – 50% of the total charge as a cancellation penalty provided that written notice is received. Cancellation 91 days or less prior to the first open day of the conference – 100% of the total charge as a cancellation penalty.
- Payment must be made in advance of the conference and is non-refundable according to the above cancellation terms.
- You will be provided with confirmation of your booking, along with full details of shipping co-ordinates and relevant shipping deadlines.
- A reduction in Stand space shall be treated as a pro rata cancellation. A signed order of a Stand implies participation by the Exhibitor for the whole of the time when the hall is open to the Visitors. In the event of cancellation by the Exhibitor or failure to exhibit the Stand charges shall be paid in full to the Organiser. Cancellation charges will be applied as indicated above and the parties hereby agree that these constitute a genuine and reasonable estimate of the loss which the Organiser would incur on cancellation of the order by the Exhibitor.
- The exhibition stand contract constitutes a license to exhibit and not a tenancy. The Organiser reserves the right at any time and from time to time to make such alterations in the ground plan of the Exhibition as may in their opinion be necessary in the best interests of the Exhibition and to alter the shape, size or position allocated to the Exhibitor. No alterations to the space allotted will be made in such a way as to impose on the Exhibitor any greater liability for rental than that undertaken in the exhibition stand contract.
- The Exhibitor or Sponsor shall not be entitled to withhold payment of any amounts payable to the Organiser in relation to the exhibition or sponsorship package by reason of any dispute or claim by the Exhibitor or Sponsor in connection with the exhibition/sponsorship package or otherwise nor shall the Exhibitor or Sponsor be entitled to set off any amount which it is alleged is payable or due from the Organiser against any amount payable to the Organiser in relation to the exhibition or sponsorship package.
- Exhibitors are responsible for their own insurance for the event. A copy of your public liability insurance certificate (providing cover of US\$ 3,000,000) is required prior to the event.
- Price for up to 2 colour printing within logos